# What You Actually Need To Know About the Number of Foreclosures in Today's Housing Market



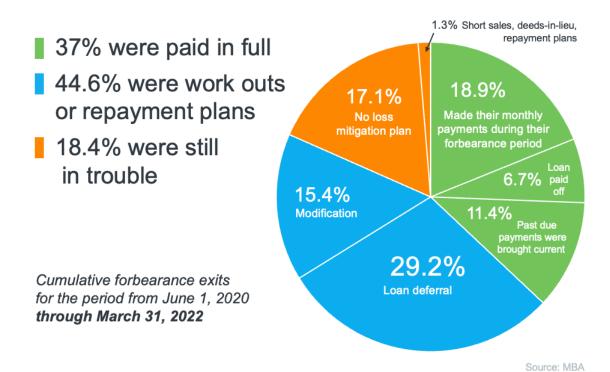
While you may have seen recent stories about the volume of foreclosures today, context is important. During the pandemic, many homeowners were able to pause their mortgage payments using the forbearance program. The goal was to help homeowners financially during the uncertainty created by the health crisis.

When the forbearance program began, many experts were concerned it would result in a wave of foreclosures coming to the market, as there was after the housing crash in 2008. Here's a look at why the number of foreclosures we're seeing today is nothing like the last time.

#### 1. There Are Fewer Homeowners in Trouble

Today's data shows that most homeowners are exiting their forbearance plan either fully caught up on payments or with a plan from the bank that restructured their loan in a way that allowed them to start making payments again. The graph below depicts those findings from the *Mortgage Bankers Association* (MBA):

## **Loans Upon Exiting Forbearance Program**



The same MBA report mentioned above estimates there are approximately 525,000 homeowners who remain in forbearance today. Thankfully, those people still have the chance to work out a suitable repayment plan with the servicing company that represents their lender.

### 2. Most Homeowners Have Enough Equity To Sell Their Homes

For those who are exiting the forbearance program without a plan in place, many will have enough equity to sell their homes instead of facing foreclosures. Due to rapidly rising home prices over the last two years, the average homeowner has gained record amounts of equity in their home.

Marina Walsh, CMB, Vice President of Industry Analysis at MBA, says:

"Given the nation's limited housing inventory and the variety of home retention and foreclosure alternatives on the table across various loan types, . . . Borrowers have more choices today to either stay in their homes or sell without resorting to a foreclosure."

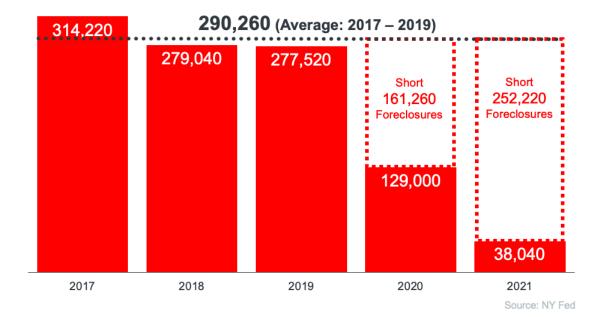
#### 3. There Have Been Fewer Foreclosures over the Last Two Years

One of the seldom-reported benefits of the forbearance program was it gave homeowners facing difficulties an extra two years to get their finances in order and work out a plan with their lender. That helped prevent the foreclosures that normally would have come to the market had the new forbearance program not been available.

Even as people leave the forbearance program, there are still fewer foreclosures happening today than before the pandemic. That means, while there are more foreclosures now compared to last year (when foreclosures were paused), the number is still well below what the housing market has seen in a more typical year, like 2017-2019 (see graph below):

# 413,480 Fewer Foreclosures in Last 2 Years

Number of Consumers with New Foreclosures



### 4. The Current Market Can Easily Absorb New Listings

When the foreclosures in 2008 hit the market, they added to the oversupply of houses that were already for sale. It's exactly the opposite today. The latest *Existing Home Sales Report* from the *National Association of Realtors* (NAR) reveals:

"Total housing inventory at the end of March totaled 950,000 units, up 11.8% from February and down 9.5% from one year ago (1.05 million). **Unsold inventory sits at a 2.0-month supply at the present sales pace,** up from 1.7 months in February and down from 2.1 months in March 2021."

A balanced market would have approximately a six-month supply of inventory. At 2.0 months, today's housing market is severely understocked. Even if one million homes enter the market, there still won't be enough inventory to meet the current demand.

#### **Bottom Line**

If you see headlines about the increasing number of foreclosures today, remember context is important. While it's true the number of foreclosures is higher now than it was last year, foreclosures are still well below pre-pandemic years.

If you have questions, let's connect to talk through the latest market conditions and what they mean for you.