

Price Drop vs Rate Buydown

PERSONALIZED AFFORDABILITY OPTIONS FOR
3215 Barksdale Dr,
Austin, Tx 78725

Austin Mortgage Lending will
cover title policy up to \$4K

	LIST PRICE	\$5K PRICE DROP	5k Permanent RATE BUYDOWN
PURCHASE PRICE	\$369,990	\$364,990	\$369,990
LOAN AMOUNT	\$295,992	\$291,992	\$295,992
INTEREST RATE	*7.228%	*7.228%	*6.277%
APR	*7.338%	*7.339%	*6.378%
TERM (MONTHS)	360	360	360
PAYMENT P&I only	\$2,014	\$1,987	\$1,827
SELLER CONTRIBUTION	\$0	\$5,000 PRICE CUT	\$5,000 CONCESSIONS
MONTHLY SAVINGS	\$0	\$ 27	\$187

Disclaimer: Rates are for demonstration purposes only and not to be used as a quote. Only for primary and second homes.

STEPHEN ROBERTS

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AUSTIN
MORTGAGE LENDING



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KRISTEN CAMPOS

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2-1 Buydown

PERSONALIZED AFFORDABILITY OPTIONS FOR

**3215 Barksdale Dr,
Austin, Tx 78725**

	LIST PRICE	\$5K PRICE DROP	Seller Credit 2-1 BUYDOWN
PURCHASE PRICE	\$369,990	\$364,990	\$369,990
LOAN AMOUNT	\$295,992	\$291,992	\$295,992
INTEREST RATE	*7.228%	*7.228%	Yr1 @ 5.228% Yr2 @ 6.228% Yr3 @ 7.228%
APR	*7.338%	*7.339%	Yr1 @ 5.37% Yr2 @ 6.378% Yr3 @ 7.387%
TERM (MONTHS)	360	360	360
PAYMENT P&I only	\$2,014	\$1,987	Yr1 @ \$1,630 Yr2 @ \$1,818 Yr3 @ \$2,014
SELLER CONTRIBUTION	\$0	\$5,000 PRICE DROP	\$6,970 CONCESSIONS
MONTHLY SAVINGS	\$0	\$ 27	Yr1 \$384 Yr2 \$196

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